STATE OF ARIZONA

DEC 3 0 1997

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DEPT. OF INSURANCE BY

3	In the Matter of the Acquisition of Control of:	``	Docket No. 97A-224-INS
4	The first of the Aequisition of Control of.)	DOCKEL INO. 97A-224-11NS
	SOUTHERN FOUNDATION LIFE)	
5	INSURANCE COMPANY (NAIC No. 92290),)	
6	Insurer,)	ORDER
7	by)	
8	SOUTHERN FOUNDATION L.P.,)	
	,)	
9	Petitioner.)	
10)	

On December 29, 1997, the Office of Administrative Hearings, through Administrative Law Judge Lewis D. Kowal submitted Recommended Decision of Administrative Law Judge ("Recommended Decision"), a copy of which is attached and incorporated by this reference. The Director of the Arizona Department of Insurance has reviewed the Recommended Decision and enters the following order:

- 1. The recommended findings of fact and conclusions of law are adopted.
- 2. The acquisition of control of the Insurer by the Petitioner is approved subject to the express conditions as follows:
- a. If the completed fingerprint cards furnished to the Department reveal that any of Petitioner's officers or directors have been charged with or convicted of a felony or misdemeanor other than minor traffic violations, the individual(s) will be removed as an officer and/or director of the Petitioner within 30 days after notice to Petitioner by the Department and will be replaced with an officer

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or director acceptable to the Director. If Petitioner fails to take the prescribed action within 30 days, this failure will constitute an immediate danger to the public and the Director immediately will suspend or revoke Insurer's certificate of authority without further proceedings.

- 3. All information, documents, and copies relating to the Insurer and Petitioner obtained by or disclosed to the Director, or any other person in the course of a filing, an examination or investigation made pursuant to A.R.S. §§ 20-481.03 and 20-481.20, will not be given confidential treatment, will be subject to subpoena and will be made public documents, subject to inspection, examination or copying by any person.
- The Petitioner will advise the Director in writing of the effective date of the change 4. of control.
- 5. Upon consummation of this acquisition, the Insurer will file its registration statement in the form prescribed by A.R.S. § 20-481.10 and within the time period prescribed by A.R.S. § 20-481.09 or § 20-481.13. If the registration statement would duplicate the information previously submitted by the Petitioner in the statement filed with the Department pursuant to A.R.S. § 20-481.03 and there have been no material changes since the filing of that statement, then the Insurer will submit a statement to that effect incorporating by reference the statement previously filed with the Department in lieu of the registration statement.
- 6. The failure to adhere to one or more of the above terms and conditions will result without further proceedings in the suspension or the revocation of the Insurer's certificate of authority.

1 2 **NOTIFICATION OF RIGHTS** 3 The aggrieved party may request a rehearing with respect to this Order by filing a written petition with the Office of Administrative Hearings within 30 days of the date of this Order, setting forth 4 5 the basis for such relief pursuant to A.A.C. R20-6-114(B). The final decision of the Director may be appealed to the Superior Court of Maricopa 6 County for judicial review pursuant to A.R.S. § 20-166. A party filing an appeal must notify the Office of 7 Administrative Hearings of the appeal within ten days after filing the complaint commencing the appeal, 8 9 pursuant to A.R.S. § 41-1092.10. DATED this 30 day of December, 1997 10 11 12 John A. Greene 13 Director of Insurance 14 A copy of the foregoing mailed 15 this 30thday of December 16 Charles R. Cohen, Deputy Director Gregory Y. Harris, Executive Assistant Director 17 Mary Butterfield, Assistant Director Catherine O'Neil, Assistant Director 18 Gary Torticill, Assistant Director 19 Deloris Williamson, Assistant Director Scott Greenberg, Business Administrator Department of Insurance 20 2910 N. 44th Street, Suite 210 Phoenix, AZ 85018 21

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Office of Administrative Hearings 1700 W. Washington, Suite 602

Phoenix, AZ 85007

Thomas E. Haney
101 N. First Avenue, Suite 2460
Phoenix, AZ 85003

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IN THE OFFICE OF ADMINISTRATIVE HEARINGS

In the Matter of the Acquisition of Control of

No. 97A-224-INS

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SOUTHERN FOUNDATION LIFE INSURANCE COMPANY (NAIC No. 92290),

RECOMMENDED DECISION OF ADMINISTRATIVE LAW JUDGE

Insurer,

by

SOUTHERN FOUNDATION L.P.,

Petitioner.

HEARING: December 22, 1997. The record remained open for submission of stipulated exhibit which was submitted on December 29, 1997. The record closed on December 29, 1997.

APPEARANCES: Thomas E. Haney, Esq. for Petitioner; Kurt Regner for the Arizona Department of Insurance

ADMINISTRATIVE LAW JUDGE: Lewis D. Kowal

On December 22, 1997, a hearing took place to consider the application for the acquisition of control of Southern Foundation Life Insurance Company (the "Insurer"), filed by Southern Foundation L.P. (the "Petitioner"), with the Arizona Department of Insurance (the "Department"), and for approval of Petitioner as the controlling person of the Insurer pursuant to the provisions of A.R.S. §§20–481 through 20-481.23, and A.A.C. R20-6-1402.

Based upon the entire record in this matter the following Findings of Fact, Conclusions of Law and Recommended Order are made:

FINDINGS OF FACT AND CONCLUSIONS OF LAW

- 1. The Insurer is a domestic insurer as referred to in A.R.S. §20-481.02.
- 2. The Petitioner has filed a statement as referred to in A.R.S. §§20-481.02 and 20-481.03, in the form required by A.A.C. R20-6-1402.

Office of Administrative Hearings 1700 West Washington, Suite 602 Phoenix, Arizona 85007 (602) 542-9826

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- 3. The Insurer and its security holders waived the ten (10) day advance notice to be given as required by A.R.S. §20-481.07. No evidence has been produced at the hearing that would indicate or form the basis for a finding that the Petitioner's acquisition of control of the Insurer:
 - a. Is contrary to law;

- b. Is inequitable to the shareholders of any domestic insurer involved;
- c. Would substantially reduce the security of and service to be rendered to the policyholders of the Insurer in this state or elsewhere;
- d. After the change of control the Insurer would not be able to satisfy the requirements for the reissuance of a certificate of authority to write the line or lines of insurance for which it is presently licensed;
- e. The effect of the acquisition of control would be to substantially lessen competition in insurance in this state or tend to create a monopoly;
- f. The financial condition of any acquiring party might jeopardize the financial stability of the Insurer or prejudice the interest of its policyholders;
- g. The plans or proposals that the acquiring party has to liquidate the Insurer, sell its assets or consolidate or merge it with any person, or to make any other material change in its business or corporate structure or management, are unfair and unreasonable to policyholders of the Insurer and are not in the public interest;
- h. The competence, experience and integrity of those persons who would control the operation of the Insurer are such that it would not be in the public interest of policyholders of the Insurer and of the public to permit the merger or other acquisition of control; or
- i. The acquisition is likely to be hazardous or prejudicial to the insurance-buying public.
- 5. The Petitioner has furnished completed fingerprint cards to the Department to enable the Department to determine if any of Petitioner's officers or directors have been charged with or convicted of a felony or misdemeanor other than minor traffic violations. The Petitioner has made representations that none of its officers or directors have been charged with or convicted of a felony or misdemeanor other than minor traffic violations.
- 6. The interests of policyholders, shareholders or the public will be served by the publication of all information, documents and copies, relating to the Insurer and Petitioner, and obtained by or disclosed to the Director of the Department ("Director"),

or any other person in the course of a filing, an examination, or investigation made pursuant to A.R.S. §§20-481.03, 20-481.10 and 20-481.20.

7. Based upon its review of the Petitioner's Form A filing, the Department represented its belief that the Petitioner's Form A filing is complete and in compliance with Arizona law and recommended approval of this acquisition.

RECOMMENDED ORDER

The undersigned Administrative Law Judge recommends that:

- 1. The acquisition of control of the Insurer by the Petitioner be approved subject to the express conditions as follows:
- a. If the completed fingerprint cards furnished to the Department reveal that any of Petitioner's officers or directors have been charged with or convicted of a felony or misdemeanor other than minor traffic violations, the individual(s) shall be removed as an officer and/or director of the Petitioner within 30 days after notice to Petitioner by the Department and shall be replaced with an officer or director acceptable to the Director. If Petitioner fails to take the prescribed action within 30 days, this failure will constitute an immediate danger to the public and the Director immediately may suspend or revoke Insurer's certificate of authority without further proceedings.
- 2. All information, documents, and copies relating to the Insurer and Petitioner obtained by or disclosed to the Director, or any other person in the course of a filing, an examination or investigation made pursuant to A.R.S. §§20-481.03 and 20-481.20, not be given confidential treatment, be subject to subpoen and shall be made public documents, subject to inspection, examination or copying by any person.
- 3. The Petitioner advise the Director in writing of the effective date of the change of control.
- 4. Upon consummation of this acquisition, the Insurer file its registration statement in the form prescribed by A.R.S. §20-481.10 and within the time period prescribed by A.R.S. §20-481.09 or §20-481.13. If the registration statement would duplicate the information previously submitted by the Petitioner in the statement filed with the Department pursuant to A.R.S. §20-481.03 and there have been no material changes since the filing of that statement, then the Insurer submit a statement to that effect incorporating by reference the statement previously filed with the Department in lieu of the registration statement.
 - 5. The failure to adhere to one or more of the above terms and conditions

shall result without further proceedings in the suspension or the revocation of the Insurer's certificate of authority.

Done this day, December 29, 1997.

Administrative Law Judge

Original transmitted by mail this 27 day of December, 1997, to:

Mr. John A. Greene, Director Department of Insurance ATTN: Curvey Burton 2910 North 44th Street, #210 Phoenix, AZ 85018-7256