STATE OF ARIZONA FILED

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STATE OF ARIZONA

BY SUBANCE

DEPARTMENT OF INSURANCE

In the Matter of:

NATIONAL HOME PROTECTION, INC.,

Petitioner.

No. 09A-003-INS

ORDER

On April 28, 2009, the Office of Administrative Hearings, through Administrative Law Judge ("ALJ") Diane Mihalsky, issued an Administrative Law Judge Decision ("Recommended Decision"), received by the Director of the Department of Insurance ("Director") on May 6, 2009, a copy of which is attached and incorporated by this reference. The Director of the Department of Insurance has reviewed the Recommended Decision and enters the following Order:

- 1. The Director adopts the Recommended Findings of Fact and Conclusions of Law.
- 2. The Director orders National Home Protection, Inc. ("NHP") to immediately cease and desist from offering or soliciting warranty service contract applications, taking or proposing to make any warranty service contract, taking or receiving any application for warranty service contracts, taking or collecting any premium, fees, commission, or any other consideration for any warranty service contract, issuing or delivering warranty service contracts to residents of this state, or otherwise offering or issuing service contracts to Arizona residents.
- 3. The Director orders NHP to pay all valid claims arising out of acts covered by any and all service contracts issued by them to Arizona residents for so long as such claims may legally be brought against the contract holders.

1 4. Any unauthorized insurer who knowingly transacts any unauthorized act of an 2 insurance business is guilty of a Class 5 felony. A.R.S. § 20-401.06. 3 **NOTIFICATION OF RIGHTS** 4 Pursuant to Arizona Revised Statutes ("A.R.S.") § 41-1092.09, Petitioner may 5 request a rehearing with respect to this order by filling a written motion with the Director of 6 the Department of Insurance within 30 days of the date of this Order, setting forth the basis 7 for relief under A.A.C. R20-6-114(B). Pursuant to A.R.S. § 41-1092.09, it is not necessary 8 to request a rehearing before filing an appeal to Superior Court. 9 Petitioner may appeal the final decision of the Director to the Superior Court of 10 Maricopa County for judicial review pursuant to A.R.S. § 20-166. A party filing an appeal 11 must notify the Office of Administrative Hearings of the appeal within ten days after filing the complaint commencing the appeal, pursuant to A.R.S. § 12-904(B). 12 DATED this day of lay, 2009. 13 14 15 CHRISTINA URIAS. Director Arizona Department of Insurance 16 17 COPY of the foregoing mailed this 12th day of <u>May</u>, 2009 to: 18 Mary Kosinski, Executive Assistant for Regulatory Affairs Erin Klug, Public Information Officer 19 Mary Butterfield, Assistant Director Catherine O'Neil, Consumer Legal Affairs Officer 20 Charles Gregory, Fraud Division Erica Bowsher, Property and Casualty Division 21 Arizona Department of Insurance 2910 North 44th Street, Suite 210 22 Phoenix, Arizona 85018 23 Lynette Evans Assistant Attorney General 24 1275 West Washington Street Phoenix, Arizona 85007-2926 25

1	National Home Protection, Inc.
2	42 W. 38 th Street, Suite 800 New York, New York 10018
3	Petitioner
4	Victor Hakim National Home Protection, Inc.
5	42 W. 38 th Street, Suite 800 New York, New York 10018
6	Petitioner
7	Ron Lazar
8	Aini & Lazar, PLLC 2218 East 3 rd Street
9	Brooklyn, New York 11233 Attorney for Petitioner
10	Office of Administrative Hearings 1400 West Washington, Suite 101 Phoenix, Arizona 85007
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IN THE OFFICE OF ADMINISTRATIVE HEARINGS

STATE OF ARIZONA
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DIRECTOR'S OFFICE
INSURANCE DEPT

In the Matter of:

NATIONAL HOME PROTECTION, INC.

Respondent.

No. 09A-003-INS

ADMINISTRATIVE LAW JUDGE DECISION

HEARING: April 16, 2009 at 9:00 a.m.

<u>APPEARANCES</u>: The Arizona Department of Insurance appeared through Lynette Evans, Esq., Assistant Attorney General; Respondent National Home Protection, Inc. did not appear.

ADMINISTRATIVE LAW JUDGE: Diane Mihalsky

FINDINGS OF FACT

BACKGROUND AND PROCEDURE

- 1. Respondent National Home Protection, Inc. ("NHP") is domiciled and incorporated in the State of New York. NHP's address of record with the New York State Department of State, Division of Corporations is 42 West 38th Street, New York, NY 10018.
- 2. On January 22, 2009, the Arizona Department of Insurance ("the Department") issued a Cease and Desist Order to NHP, which ordered NHP to cease and desist from offering or soliciting warranty service contract applications, making or proposing to make any warranty service contract, taking or receiving any application for warranty service contracts, taking or collecting any premium, fees, commission, or any other consideration for any warranty service contract, issuing or delivering warranty service contracts to residents of Arizona or otherwise offering or issuing service contracts to Arizona residents ("the Department's Order").
- 3. The Department's Order was mailed to NHP at 42 W. 38th Street, Suite 800, New York, New York 10018.
 - 4. NHP through its attorney appealed the Department's Order.

Office of Administrative Hearings 1400 West Washington, Suite 101 Phoenix, Arizona 85007 (602) 542-9826

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- 5. The Department referred NHP's appeal to the Office of Administrative Hearings, an independent state agency.
- 6. On March 12, 2009, the Department issued a Notice of Hearing, which set an administrative fair hearing on NHP's appeal on April 16, 2009 at 9:00 a.m.
- 7. The Department e-mailed the Notice of Hearing to NHP's attorney at an e-mail address previously provided.
 - 8. A hearing was held on April 16, 2009 at 9:00 a.m.

- 9. Although the beginning of the duly noticed hearing was delayed fifteen minutes to allow NHP additional travel time, it neither appeared, contacted the Office of Administrative Hearings to request a continuance or that the time for the hearing be further delayed, nor presented any evidence at the hearing to support its appeal.
- 10. The Department appeared through its attorney, presented the testimony of Investigator III Daniel Ray, and submitted thirteen exhibits.

HEARING EVIDENCE

- 11. NHP does not hold a permit to offer or issue service contracts in the State of Arizona.
 - 12. NHP is not exempt from the permit requirement.
- 13. On or about December 22, 2006, NHP issued a Home Warranty Contract to Andrew Kaczowka covering his home in Scottsdale, Arizona. On or about August 26, 2008, Mr. Kaczowka filed a Complaint with the Department stating that NHP denied his claim for breakdown of his pool motor.
- 14. On or about January 1, 2007, NHP issued a Home Warranty Contract to Wayne J. Curry covering his home in Tucson, Arizona. On or about June 7, 2007, Mr. Curry filed a Complaint with the Department stating that NHP failed to pay his claim for breakdown of his refrigerator.
- 15. On or about April 11, 2007, NHP issued a Home Warranty Contract to Rhonda J. Morano covering her home in Glendale, Arizona. On or about December 4, 2007, Ms. Morano filed a Complaint with the Department stating that NHP failed to pay her claim for breakdown of her air conditioning unit.
- 16. On or about August 1, 2007, NHP issued a Home Warranty Contract to Beatriz Del Carmen covering her home in Meşa, Arizona. On or about February 13,

2008, Ms. Del Carmen filed a Complaint with the Department stating that NHP failed to pay her claim for breakdown of her pool motor.

- 17. On or about September 14, 2007, NHP issued a Home Warranty Contract to Alonzo and Linda Russell covering their home in Mesa, Arizona. On or about February 6, 2008, Mr. and Mrs. Russell filed a Complaint with the Department stating that NHP failed to pay their claim for breakdown of their furnace.
- 18. On or about September 27, 2007, NHP issued a Home Warranty Contract to Clotilde Bermudez covering her home in Surprise, Arizona. On or about January 25, 2008, Ms. Bermudez filed a Complaint with the Department stating that NHP failed to pay her claim for breakdown of her garbage disposal unit.
- 19. On or about October 2, 2007, NHP issued a Home Warranty Contract to Debra Warner covering her home in Tucson, Arizona. On or about June 11, 2008, Ms. Warner filed a Complaint with the Department stating that NHP failed to provide her with a \$250 Home Depot rebate with was promised upon her purchase of the Home Warranty Contract from NHP.
- 20. On or about March 30, 2008, NHP issued a Home Warranty Contract to Amy D. Smith covering her home in Lake Havasu, Arizona. On or about June 19, 2008, Ms. Smith filed a Complaint with the Department stating that NHP failed to pay her claim for breakdown of her pool motor.
- 21. On December 17, 2008, the Department issued a Subpoena Duces Tecum ("the Department's Subpoena") to NHP requesting NHP to produce, on January 6, 2008, proof that it was licensed to do business in Arizona and claim files for Ms. Morano, Mr. Kaczowka, Ms. Bermudez, Ms. Warner, Ms. Smith, Mr. and Mrs. Russell, Ms. Del Carmen, and Mr. Curry.
 - 22. NHP has not responded to the Department's Subpoena.
- 23. On January 9, 2009, the Attorney General of Texas filed an Application for Injunctive Relief seeking to enjoin NHP from its unlicensed sale of residential service contracts to consumers in Texas.

1. The Director of the Department has jurisdiction over this matter. 1

2. The notice of the hearing that the Department e-mailed to NHP's attorney

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of the evidence.³

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See A.R.S. § 20-1095(8). See A.R.S. § 20-1095.02.

¹ See A.R.S. § 20-1095 et seg.

⁸ See A.R.S. § 20-1095.01(A), which provides that "[n]o service company may offer or issue a service contract unless the service company has qualified for and been issued a permit by the director." See A.R.S. § 20-1095.05 ("Any service company contract issued in violation of this article is an

enforceable and valid contract unless invalidated for other reasons.").

was reasonable and NHP is deemed to have received notice of the hearing.²

3. The Department bears the burden of proof and must establish that the Department's Order is supported by the evidence and applicable law by a preponderance

4. "A preponderance of the evidence is such proof as convinces the trier of fact

that the contention is more probably true than not." A preponderance of the evidence is "[t]he greater weight of the evidence, not necessarily established by the greater number of witnesses testifying to a fact but by evidence that has the most convincing force; superior evidentiary weight that, though not sufficient to free the mind wholly from all reasonable doubt, is still sufficient to incline a fair and impartial mind to one side of the issue rather than the other."5

5. The Department has established that NHP committed acts in Arizona that constitute offering and issuing service contracts to residents of Arizona purporting to cover real property, fixtures, and other property located in Arizona.⁶

6. The Department has established that its Director has not issued a permit to NHP and that NHP is not exempt from the statutory requirement of a permit.⁷

7. The Department therefore has established that NHP violated applicable law by issuing service contracts in Arizona.8

8. The service contracts that NHP issued to the eight consumers identified above are enforceable and valid contracts.9

BLACK'S LAW DICTIONARY at page 1220 (8th ed. 1999).

² See A.R.S. §§ 41-1092.04; 41-1092.05(D); 41-1061(A).

See A.R.S. § 41-1092.07(G)(2); A.A.C. R2-19-119; see also Vazanno v. Superior Court, 74 Ariz. 369, 372, 249 P.2d 837 (1952). Morris K. Udall, ARIZONA LAW OF EVIDENCE § 5 (1960).

RECOMMENDED ORDER

Based on the foregoing, it is recommended that the Director of the Department of Insurance order Respondent NHP to do the following on or before the effective date of the Director's order:

- 1. NHP shall cease and desist from offering or soliciting warranty service contract applications, making or proposing to make any warranty service contract, taking or receiving any application for warranty service contracts, taking or collecting any premium, fees, commission, or any other consideration for any warranty service contract, issuing or delivering warranty service contracts to residents of the State of Arizona, or otherwise offering or issuing service contracts to Arizona residents.
- 2. NHP shall pay all valid claims arising out of acts covered by any and all service contract issued by NHP to Arizona residents for so long as such claims may legally be brought against the contract holders.
- 3. If the Director of the Office of Administrative Hearings certifies this Administrative Law Judge Decision, the effective date of the order will be forty days from the date of certification.

Done this day, April 28, 2009.

Diane Mihalsky

Administrative Law Judge

Original transmitted by mail this day of May, 2009, to:

Christina Urias, Director Department of Insurance

2910 North 44th Street, Ste. 210

Phoenix, AZ 85018

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